

Steve McGregory

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Objective

To obtain a Senior Manager/Developer level position where I can leverage my years of experience to add value to R&D and make a positive contribution to the organization.

Overview

- Excellent software product development management and complete life cycle experience
- Strong team building, and leadership skills
- Very good organizational and communication skills
- Adapted to working in fast paced environments
- Ability to execute high productive development team operations on a strict budget
- Go to person for the mission critical, high risk projects; with great success
- Technical strengths
 - Building robust and scalable Enterprise Management Systems
 - Designing easy to use application interfaces
 - TCP/IP network development
 - Network & Security Policy Management
 - Relational Database design and development
 - Programming in C/C++, Java, and many scripting languages

Experience

Director of Product Strategy, Pragma Systems Inc. March 2010 - Present

Pragma Systems offers software for managing secure communication in MS Windows environments.

- Identify new product offerings that fit the core Pragma Telnet and SSH server product line and define product specifications
- Work with Sales and Marketing to enrich current communication funnels using social networking systems like Twitter and Facebook

Senior Manager – Web Development, SolarWinds Inc. December 2008 – March 2010

SolarWinds, Inc. is a provider of enterprise-class network management software.

- Responsible for managing development for all SolarWinds web properties, demo platform, licensing framework, and community website
 - Management of 9 developers and 3 testers
- Defined development model to support global distributed development and QA
 - These processes supported full development life-cycle same day updates as well as standard project development
 - Development and QA team spread across 3 countries
- Implemented processes for Development and QA that support marketing driven sites and product to corporate integration points
- Hired team to support the growth
- Managed team budget

Director of Engineering - Management Solutions, TippingPoint Technologies May 2001 – June 2008

TippingPoint is the leading provider of network-based Intrusion Prevention Systems

- Director of Engineering - Management Solutions organization. Responsible for Security Management Server, Network Quarantine, Unified Management Framework, and Security Policy Model Management.
- Serving on 6-person Corporate Architecture Team, along with Chief Architect, responsible for TippingPoint technical strategies, and overall architecture of product offerings.

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- Primary participant in evaluation of NAC technology acquisition, and integration of Roving Planet team into TippingPoint, acquired 12/2006, based in Denver, CO.
- Designed Network Quarantine Application product line. Received nomination for Innovator of the Year award for this products innovative use of scripting to support custom actions.
- Development manager of teams building VPN, Firewall, and IPS management on newly defined UTM devices, known as X-Family. Successfully hired 80% of the team that shapes this organization. The processes put in place for my development teams are now being used successfully throughout engineering.
- At request from the CEO, transferred to the Management Solutions group. TippingPoint wanted to win NSS Gold and this would not be successful with the current Management Console; TippingPoint won the very first NSS Gold award for IPS, and the product enhancements enabled sales to the largest fortune 500 companies in volume. Since then, the Management Console has been labeled “Best of Breed” management for IPS.
- Requirement gathering/definition for the first IPS in the world. Designed policy model, management framework, and embedded HTTPS web application for device management. Embedded C/C++ programming on VxWorks OS to implement IPS.

CTO/Co-founder, ProjectMine.com

April 2000 – May 2001

ProjectMine.com was an online Marketplace linking People with Projects with Independent Service Providers

- Experienced ground up business development.
- Completely defined every aspect of the web site application, and built small team to develop; entire web site was up and running in only 6 months.

Senior Consultant, AIS Consulting

March 1999 – April 2000

Provider of custom CRM/Billing Systems for Telecommunications industry

- High volume relational database development for Telecommunication Call Detail Records using PL/SQL and C++.
 - Oracle 8i, SUN Solaris platform
- Java GUI applications for managing, and reporting on database.

Director of Software Development, Pragma Systems

August 1996 - March 1999

Private company producing Telnet and SSH solutions for MS Windows

- Managed full life cycle development for Pragma Telnet Server, and Client Suite; requirement gathering, QA, development, support, and participated in much of the marketing to sale the products.
- Developed processes for managing software development lifecycle using Agile methods and generated ability to release product updates at the customer request, while still continuing main line feature development.
- Contributions made to Pragma products enabled a big increase in revenue growth over the 3 years.
- Pragma Systems continues to grow on that success, and I’m highly recommended by the CEO.

Touring Australia

May 1996 – August 1996

A country in the southern hemisphere

- Spent 3 months exploring Australia

Senior Engineer, Healthway Interactive

April 1995 – May 1996

Interactive Television Systems for Hospitals

- Developed a print router for directing in room requests to appropriate Nurse station printers throughout a Hospital.
- Developed interfaces for interacting with Hospital billing systems, to enable charges for interactive video.

Contracting Engineer, IBM Austin

May 1991 – April 1995

Computer Manufacturer, Software Development, and Professional Services

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- Developer on WABI project, developing Instruction Set Translation Engine to allow MS DOS/Windows to run on RISC and Power PC CPU's. I developed the DOS Protect Mode Interface (DPMI) drivers for supporting upper memory access; 18-month contract.
- Developer on OS/2 port of IBM LAN NetView, developing functional and unit tests for the Management API; 1-year contract.
- Worked as tool-smith developer and build guy for DCE port to OS/2; 6-month contract.
- Support for OS/2 1.3 and LAN Manager; 1-year contract.

Education

University of Texas Austin – Computer Science	1989 – 1991
Austin Community College –Undergraduate Studies	1988

References

Dennis Cox, CTO – BreakingPoint Systems (512) 825-9771

Quamrul Mina, CEO – Pragma Systems (512) 219-7270

Dave Endler, Director of Security Research – TippingPoint Technologies, Inc. (512) 699-7125

More references available upon request